

Your Access to the Arrowhead

### **2016: Key Improvements**

#### **New Staff**

Adam Brandt, experienced IT leader, hired February, Technology Director

Anne Brataas, journalist & digital media expert, hired October, Development Director

#### **New Equipment**

Aged equipment upgraded to enhance security, reliability, ease of use on all devices

#### New Web Design & Approach: 5 Business Sponsorship Levels

- New design and platform integrates content with digital marketing functions.
- Businesses benefit from five sponsorship levels, \$250 to \$5,000 annually.
- All levels reach a wide audience due to high traffic and page views analytics



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# **Boreal.org's Metrics Impress**

- √ 161,640 users
- **√ 984,048** sessions
- √ 2,981,084 page views
- √ 84.1% returning visitors
- √ 51% of use sessions are from Cook County...11% Duluth, 7% Twin
  Cities, ~30% split among upper Midwest states.
- ✓ Average session lasts 4 minutes...On average on the Web, 10-20 SECONDS is a typical page view duration.

Source: Google Analytics Jan-October 30, 2016.

Session Source: NN/g Nielsen Norman Group.



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# **NEW!** Sponsorship Opportunities

Boreal.org's new, state-of-the-art digital platform supports a fast, modern, user-friendly web site, business directory and ad server.

Users can easily enter text and pictures for classifieds and events calendar.

5 levels of sponsorship, \$250 to \$5,000 per year













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# **5** Sponsorship Levels

Sponsorship opportunities cost from \$250 to \$5,000 annually

See PDF handout for full description of each level's benefits



\$250 annually\*



\$2,500 annually



\$500 annually



\$5,000 annually



\$1,000 annually



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# OUR CLEAR VALUE PROPOSITION L-o-n-g Duration Page View

### We Repeat: 4 minutes!

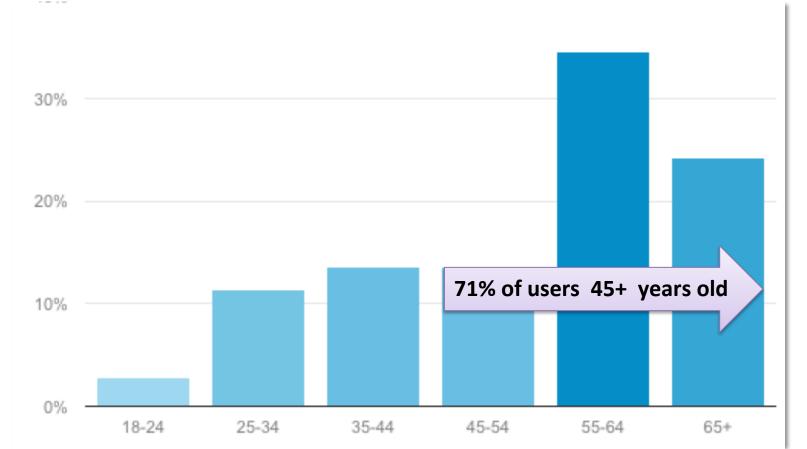
"Users often leave Web pages in **10-20 seconds**, but pages with a clear value proposition can hold people's attention for much longer..."

-- NN/g Nielsen Norman Group. https://www.nngroup.com/articles/how-long-do-users-stay-on-web-pages/



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### **More Metrics That Matter: AGE**





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#### **CONCLUSIONS**

### The New Boreal.org offers

- ✓ Phenomenal market access and reach
- ✓ **Big opportunity** lots of brand storytelling that drives customer choice can happen in 4 minutes
- ✓ **Loyal, mature demographic**...<u>and</u> the opportunity to capture young digital natives with compelling digital multiplatform media.



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### Thank you!

Please pick up a sponsorship brochure to review our 5 sponsorship levels

Or, sign up now with Anne... Expand your market with the New Boreal.org now!



#### **Anne Brataas**

Development Director, Boreal Community Media

cell (651) 270-2706 | office (218) 387-9471 | fax (218) 387-1306 | anneb@boreal.org | www.boreal.org | www.borealcorps.org | P.O. Box 1269 | 300 West 3rd Street | Cook County Higher Education Building | Grand Marais, Minnesota 55604

